



8500 SW Creekside Place  
Beaverton, OR 97008-7107  
800-535-6663

May 11, 2014

Dear Valued Customer,

I am writing to inform you that Welch Allyn will be discontinuing production of our Vital Signs Monitor 300 Series (VSM 300) offering at the end of 2014. Therefore, I would like to provide you with information on options going forward.

First, our new Connex EVD vital signs products provide industry leading vital signs monitoring and electronic documentation. Feel free to contact 1-800-535-6663 for more details – or talk to your Welch Allyn Sales Representative to create a transition plan for your facility.

If you have recently purchased a VSM 300 or plan to purchase one in 2013, be assured that we are not leaving you behind. Welch Allyn is committed to providing service for your Vital Signs Monitor 300 Series for a period of five years or as long as parts and components are available from our suppliers. Additionally, we will continue to provide Partners-in-Care support services to help ensure many years of useful life. Included with Partners in Care agreements are guaranteed loaner units, free expedited shipping, expedited repair and Comprehensive accessory protection. In the event we are not able to fulfill our commitment, we will provide an upgrade path to a replacement Welch Allyn monitoring product that will meet your requirements at a competitive price.

Please contact our Customer Service department or your Welch Allyn Representative at 1-800-535-6663 to learn more about the Connex VSM products or should you have any questions regarding this notice. We appreciate your understanding in this matter and will continue to help you provide the best possible patient care.

Sincerely,

A handwritten signature in black ink, appearing to read "Pooja Sinha".

Pooja Sinha  
Marketing Specialist  
Global Category Manager, Vital Signs  
Welch Allyn, Inc.



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## Welch Allyn VSM 300 Series Vital Signs Monitors Becoming Obsolete

<u>PART NUMBER</u>	<u>PRODUCT DESCRIPTION</u>
53000-*	Non-Invasive Blood Pressure only (includes Pulse Rate & MAP)
5300P-*	NIBP / Printer
530T0-*	NIBP / Temperature
530TP-*	NIBP / Temperature / Printer
53S00-*	NIBP / Masimo Pulse Oximeter
53N00-*	NIBP / Nellcor Pulse Oximeter
53S0P-*	NIBP / Masimo Pulse Oximeter / Printer
53N0P-*	NIBP / Nellcor Pulse Oximeter / Printer
53ST0-*	NIBP / Masimo Pulse Oximeter / Temperature
53NT0-*	NIBP / Nellcor Pulse Oximeter / Temperature
53STP-*	NIBP / Masimo Pulse Oximeter / Temperature / Printer
53NTP-*	NIBP / Nellcor Pulse Oximeter / Temperature / Printer

\*All languages and power cord options will become obsolete effective 12/31/14