



January 1, 2011

Dear Valued Customer,

Effective December 31, 2010, Welch Allyn® discontinued the sale of the Atlas ECG and Capnography Monitor.

On January 1, 2011, Welch Allyn added select Propaq CS and Propaq LT patient monitors to our Ambulatory Care product portfolio to replace the Atlas monitor. Both monitors combine the quality you've come to expect with the features you need most to provide the highest level of patient care. This replace is subject to change over time.

Welch Allyn is committed to servicing the Atlas monitor for a period of five years or as long as parts and components are available from our suppliers. Should we not be able to fulfill this commitment, we will provide an upgrade path to a replacement Welch Allyn monitoring product.

We will continue to sell all current Atlas accessories except the hard sided carrying case (part number 6200-45) which was obsoleted on December 31, 2010.

Please contact our Customer Service department or your Welch Allyn Representative at 1-800-535-6663 to learn more about the Propaq Series products or should you have any questions regarding this announcement. We thank you for your business and look forward to continuing to work with you.

Sincerely,

Eleanor Fitzgerald

Eleanor Fitzgerald
Regional Category Manager, Atlas