The Welch Allyn Green Series™ Medical Exam Lights

Whiter, Brighter, and Greener

The lights that pay for themselves!

- LED = no bulb replacement = savings
- Less energy consumption

Bulb Replacement Savings* over the life of the product

<table>
<thead>
<tr>
<th></th>
<th>COMPARED TO</th>
<th>USAGE</th>
<th>SAVINGS</th>
</tr>
</thead>
<tbody>
<tr>
<td>GS Exam Light IV</td>
<td>Exam Light III</td>
<td>35 Watt</td>
<td>$1,380.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3 X 46 = $138 year X 10 years</td>
<td></td>
</tr>
<tr>
<td>GS 300</td>
<td>LS-135™</td>
<td>35 Watt</td>
<td>$440.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2 X $22 = $44 year X 10 years</td>
<td></td>
</tr>
<tr>
<td>GS 600</td>
<td>LS-150™</td>
<td>50 Watt</td>
<td>$1,140.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3 X 38 = $114 year X 10 years</td>
<td></td>
</tr>
<tr>
<td>GS 900</td>
<td>LS-200™</td>
<td>(3) 20 Watt</td>
<td>$5,220.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>9 X 58 = $522 year X 10 years</td>
<td></td>
</tr>
</tbody>
</table>

*Bulb replacement savings based on published bulb life hours and average usage for 10 years

Energy Savings* over the life of product

<table>
<thead>
<tr>
<th></th>
<th>OLD</th>
<th>NEW</th>
<th>SAVINGS**</th>
</tr>
</thead>
<tbody>
<tr>
<td>GS Exam Light IV</td>
<td>70 watts ($174)</td>
<td>5 watts ($12)</td>
<td>$324.00</td>
</tr>
<tr>
<td>GS 300</td>
<td>70 watts ($174)</td>
<td>7 watts ($17)</td>
<td>$314.00</td>
</tr>
<tr>
<td>GS 600</td>
<td>100 watts ($250)</td>
<td>22 watts ($55)</td>
<td>$390.00</td>
</tr>
<tr>
<td>GS 900</td>
<td>120 watts ($300)</td>
<td>43 watts ($107)</td>
<td>$386.00</td>
</tr>
</tbody>
</table>

*Total electricity cost based on average usage for 10 years @ 12 cents/kilowatt-hr
**Includes a 7% annual increase in energy prices (difference between old and new x 2)

The Savings Alone Pay for The Lights!

<table>
<thead>
<tr>
<th></th>
<th>TOTAL ANNUAL SAVINGS (energy and bulbs)</th>
<th>LIST PRICE</th>
<th>TIME TO PAYBACK</th>
</tr>
</thead>
<tbody>
<tr>
<td>GS Exam Light IV</td>
<td>$170.40</td>
<td>$982.00</td>
<td>5.8 years</td>
</tr>
<tr>
<td>GS 300</td>
<td>$75.40</td>
<td>$350.00</td>
<td>4.6 years</td>
</tr>
<tr>
<td>GS 600</td>
<td>$153.00</td>
<td>$835.00</td>
<td>5.5 years</td>
</tr>
<tr>
<td>GS 900</td>
<td>$560.60</td>
<td>$2,500.00</td>
<td>4.5 years</td>
</tr>
</tbody>
</table>

Please note that these are estimates only—savings may vary based on actual usage and other factors.
Comparison of Welch Allyn LED and Welch Allyn Halogen Lights
Office-Based Usage

The Welch Allyn Green Series™ Medical Exam Lights
Whiter, Brighter, and Greener

Welch Allyn Green Series Medical Exam Lights provide you with superior, brighter light featuring state-of-the-art white LEDs with no bulb replacement and less energy consumption. So now you can see true tissue color rendition while also reducing your current cost of ownership.

<table>
<thead>
<tr>
<th></th>
<th>LIGHT SOURCE</th>
<th>LIGHT SOURCE LIFE</th>
<th>COLOR TEMP</th>
<th>LUX</th>
<th>WARRANTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>GS Exam Light IV</td>
<td>1 LED</td>
<td>50,000 hours</td>
<td>5,500° K</td>
<td>20,000</td>
<td>5-Year limited</td>
</tr>
<tr>
<td>Exam Light III</td>
<td>35 watt bulb</td>
<td>3,000 hours</td>
<td>3,200° K</td>
<td>8,070</td>
<td>1-Year</td>
</tr>
<tr>
<td>GS 300</td>
<td>1 LED</td>
<td>50,000 hours</td>
<td>5,500° K</td>
<td>20,000</td>
<td>5-Year limited</td>
</tr>
<tr>
<td>LS-135</td>
<td>35 watt bulb</td>
<td>5,000 hours</td>
<td>3,000° K</td>
<td>5,651</td>
<td>1-Year</td>
</tr>
<tr>
<td>GS 600</td>
<td>3 LEDs</td>
<td>50,000 hours</td>
<td>5,500° K</td>
<td>50,000</td>
<td>5-Year limited</td>
</tr>
<tr>
<td>LS-150</td>
<td>50 watt bulb</td>
<td>3,000 hours</td>
<td>4,700° K</td>
<td>6,120</td>
<td>1-Year</td>
</tr>
<tr>
<td>GS 900</td>
<td>6 LEDs</td>
<td>50,000 hours</td>
<td>5,500° K</td>
<td>80,000</td>
<td>5-Year limited</td>
</tr>
<tr>
<td>LS-200</td>
<td>(3) 20 watt bulbs</td>
<td>3,000 hours</td>
<td>3,500° K</td>
<td>35,000</td>
<td>1-Year</td>
</tr>
</tbody>
</table>

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www.welchallyn.com/greenseries