IMPROVE PATIENT OUTCOMES
SAFETY & SATISFACTION

HELP YOUR CUSTOMERS BY:
Helping eliminate data errors and omissions
Helping reduce the risk of cross-contamination
Selling products with improved accuracy to help diagnosis

START WITH THE RIGHT QUESTIONS
What steps are you taking to increase patient satisfaction and improve outcomes?
What cross-contamination reduction measures are you implementing?

WELCH ALLYN SOLUTIONS
Welch Allyn Connected Vital Signs Devices & Monitors
Welch Allyn Cardiopulmonary Devices
Welch Allyn KleenSpec® Disposable Vaginal Specula
Welch Allyn FlexiPort® Blood Pressure Cuffs

INCREASE FINANCIAL OUTCOMES

HELP YOUR CUSTOMERS BY:
Helping to “future-proof” their purchases
Providing revenue enhancers to improve practice financials
Assisting them in meeting Meaningful Use requirements

START WITH THE RIGHT QUESTIONS
How are you managing patient data capture and documentation?
What technologies do you have that integrate into your EHR?

WELCH ALLYN SOLUTIONS
Welch Allyn Connected Vital Signs Devices & Monitors
Welch Allyn Cardiopulmonary Devices

REDUCE RISK

HELP YOUR CUSTOMERS BY:
Providing solutions that allow ready access to patient data
Selling products with improved accuracy to help diagnosis
Helping reduce the risk of cross-contamination

START WITH THE RIGHT QUESTIONS
How are you automating the collection and sharing of patient data?
What cross-contamination reduction measures are you implementing?

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IMPROVE STAFF PRODUCTIVITY & SATISFACTION

HELP YOUR CUSTOMERS BY:
- Providing products that are simple to use with minimal staff training
- Selling solutions that streamline/simplify workflow
- Providing customized service and support

START WITH THE RIGHT QUESTIONS
- How have you used technology to improve staff productivity in your practice?
- How will standardization help you improve staff productivity and satisfaction?

WELCH ALLYN SOLUTIONS
- Welch Allyn Connected Vital Signs Devices & Monitors
- Welch Allyn Cardiopulmonary Devices
- Welch Allyn Partners in Care℠ Services

MANAGE CONSOLIDATION & CHANGE

HELP YOUR CUSTOMERS BY:
- Providing products that can be standardized throughout the continuum of care
- Provide solutions that improve access to patient data
- Sell products that are simple to use with minimal staff training

START WITH THE RIGHT QUESTIONS
- What initiatives do you have to improve the standardization of care?
- How are you managing patient data capture & documentation?

WELCH ALLYN SOLUTIONS
- Welch Allyn Connected Vital Signs Devices and Monitors
- Welch Allyn Cardiopulmonary Devices
- Welch Allyn SureTemp® Plus and Braun ThermoScan® Thermometry
- Welch Allyn KleenSpec Disposable Vaginal Specula
- Welch Allyn FlexiPort Blood Pressure Cuffs