



CONNEX INTEGRATED WALL SYSTEM TRIAL FORM

Welch Allyn has developed this program to allow our customers the opportunity to evaluate the Connex Integrated Wall System in a practical clinical setting. The device and consumables are provided free of charge with the understanding that the device will be returned to Welch Allyn in accordance with the guidelines listed below. Please retain the original packaging to use for the return of the unit at the end of the trial.

PROGRAM DESCRIPTION

Welch Allyn will provide a monitor, some accessories, and consumables at no charge for the purpose of evaluations leading to device purchases. The evaluation unit and accessories will be shipped to the customer's facility for a trial period upon receipt of an authorized "No Charge" Purchase Order. The contact person named below will be responsible for ensuring that the monitor and accessories are returned to Welch Allyn after the trial period.

CONNEX INTEGRATED WALL SYSTEM AND ACCESSORIES

Item Product Number and Description	Quantity	Non Return Charge
85MTVEC-BT (BP, Masimo SpO ₂ /SureTemp Plus/Braun, Radio)	_____	\$_____ Per Unit
85NTVEC-BT (BP, Nelcor SpO ₂ /SureTemp Plus/Braun, Radio)	_____	\$_____ Per Unit
05031-101 SureTemp Disposable Probe Covers (1,000 ct case)		

**IF DEVICE OF CHOICE IS NOT AVAILABLE, WILL YOU ACCEPT THE ALTERNATIVE CONFIGURATION? _____

DURATION OF TRIAL (STANDARD DURATION IS 2 WEEKS)

Trial Start Date: _____ / _____ / 20____
Trial End Date: _____ / _____ / 20____

CUSTOMER INFORMATION

Facility Name _____

Facility Shipping Address _____

City/State/Zip _____

Contact Person/Title _____

Contact Numbers _____ Phone: _____ Fax: _____

Purchase Order Number _____

Customer Signature _____ Date: _____

Welch Allyn Representative Name _____ Print Name: _____

CONDITIONS

Connex IWS evaluated under this program are the property of Welch Allyn and, as such, are not for sale. The Purchase Order number provided above will not be used unless the trial devices are not returned to Welch Allyn. Devices not returned to Welch Allyn within 60 days of the Trial End Date listed above will be invoiced to the facility according to the total charges listed above. Instructions for returning trial devices to Welch Allyn will be sent directly to the Contact Person listed above.

The facility should retain the original shipping boxes to avoid a replacement packaging charge.

Please use these boxes when shipping the device and accessories back to Welch Allyn. If a returned device is damaged due to customer misuse, the customer will be charged for the device and/or repairs.

**SUBMIT COMPLETED FORMS TO: SYSTEM@WELCHALLYN.COM OR
CUSTOMER SERVICE FAX: 315-685-3361 / ATTN: SYSTEMS TEAM**



Trial Evaluation Program Guidelines

To Begin A Trial:

- Mandatory for a Welch Allyn Representative to fill out the Trial Form completely
- Indicate the monitor part number requested
- Fill in device list pricing in the non-return charge field
- Indicate the trial Start and End dates (two week period is standard)
- Fill in customer Contact Person's information
- Obtain a no-charge PO (purchase order) number and add to Trial Form
- Obtain contact person's signature, and the WA Sales Rep signs & dates the form
- Submit the request form to Systems Team in Skaneateles Falls:
 - Email: system@welchallyn.com
 - or
 - Fax: 315-685-3361 Attn: Systems Team
- Allow **15 days** for delivery once the form is received (keep in mind that items may ship from different locations)

The Trial; WA Sales Representative's Responsibility during Trial:

- WA Sales Representative and/or WA clinical field personnel will provide in-service training for the hospital personnel performing the trial.
- At the end of the trial, the WA Sales Representative will coordinate the return of the trial units. The units **must be** returned to Skaneateles Falls, NY (Jordan Road location) and be checked back in to inventory. Shipping address found on trial form.
- If units are not returned within 30 days of trial end date, WA Sales Rep contacts account.
- If units are not returned within 60 days, the account will be invoiced for non-return of trial monitors.

Account's Responsibility:

- If the trial devices are not returned within 60 days, the account will be invoiced.
- Customer will also be invoiced for any lost trial equipment.
- The customer will be invoiced at the current price of the equipment stated on the Evaluation Form.
- The invoice terms will be Net 30 days.
- Hospital needs to purchase new equipment through their distributor. Trial units are not for sale or to be used as free product giveaway.
- Trial units are the responsibility of the account until they are received back at the Skaneateles Falls Welch Allyn office.