

Effective January 1, 2015

1. RetinaVue Software Only (prices per camera)

- \$199 per month for software
- \$299 per month for software and data backup services
- \$500 setup fee
- One-year agreement
- Auto-draft payment

2. RetinaVue Office-Based Solution

- Customer purchases camera(s) from Welch Allyn (\$16,900 + VAT, tax, shipping)
- Customer optionally purchases table(s) from Welch Allyn (\$990)
- Customer optionally purchases Laptop(s) from Welch Allyn (\$750)
- Diagnostic over-read services provided by RetinaVue P.C.
 - \$25 per exam, invoiced at the end of the month, net 30 days
 - Subscription service, paid in advance monthly, one-year subscription, as follows:

# Exams per Month*	\$ Monthly Price	\$ Effective Exam Price
30	\$720.00	\$24.00
60	\$1,380.00	\$23.00
120	\$2,640.00	\$22.00
240	\$4,800.00	\$20.00
580	\$11,600.00	\$20.00

**Overages charged at the Effective Exam Price*

3. RetinaVue Mobile Service (limited availability)

- Welch Allyn provides personnel and equipment on site
- Diagnostic over-read services provided by RetinaVue P.C.
- \$75 per exam (minimum of 16 exams per clinic, per day)