

Welch Allyn Warranty Uplift Options

For ELI™ 280 and ELI 380 Resting ECGs



Helps reduce compliance audit risk

Helps reduce total cost of ownership



Standard Warranty	Point-of-Sale Warranty Uplift	Point-of-Sale Warranty Uplift Plus
<p>Helps keep your devices operating per design.</p> <ul style="list-style-type: none"> Limited accessory coverage 	<p>All Standard Warranty coverage, plus:</p> <ul style="list-style-type: none"> Accelerated factory repair Dedicated tech support hotline Preventive maintenance and calibration Coverage from accidental damage Loaners at no charge 	<p>All Warranty Uplift coverage, plus:</p> <ul style="list-style-type: none"> On-site preventive maintenance, calibration and repair service to help maintain proper standards for internal and external audits

	Standard Warranty	Point-of-Sale Warranty Uplift More than 60% Discount*	Point-of-Sale Warranty Uplift Plus More than 60% Discount*
Two-year warranty uplift: (concurrent with standard warranty period) ELI 280 ECG	N/A	Part number: S1-ELI280-UP-2 Price: \$1,030 \$293	Part number: S9-ELI280-PMCR-UP2 Price: \$2,016 \$708
Two-year warranty uplift: (concurrent with standard warranty period) ELI 380 ECG	N/A	Part number: S1-ELI380-UP-2 Price: \$1,900 \$743	Part number: S9-ELI380-PMCR-UP2 Price: \$3,780 \$1,377
Phone support (7:00am - 5:00pm CT, Monday - Friday)	Shared customer support line	Dedicated tech support hotline	Dedicated tech support hotline
Repair turnaround	10-15 days	5-7 days	5-7 days
Loaner fee: ELI 280 ECG	\$361***	No charge	No charge
Loaner fee: ELI 380 ECG	\$464***	No charge	No charge
Loaner shipping	Second day	Overnight	Overnight
Accessory protection	1 year on WAM™/AM12™ modules & cart. 90 days for patient cable and battery.	1 patient cable covered per year (over two-year term). Cart, battery and antenna dual band covered for full two-year term (multiple, as needed).	1 patient cable covered per year (over two-year term). Cart, battery and antenna dual band covered for full two-year term (multiple, as needed).
Accidental damage	N/A	Included	Included
Software updates	Available via customer implementation	Available via customer implementation	Available with full implementation by the manufacturer
Preventive maintenance and calibration	N/A	Included (sent to factory)	Scheduled (on-site)

Experience the cost savings potential.

Cost Savings

ELI 280 ECG replacement parts (limited warranty coverage)**	
Replacement AHA lead set	\$155
Upper housing assembly	\$625
PCB assembly, LAN+WLAN	\$1,687
Printer exchange	\$680
Battery, rechargeable SLA 12V	\$36
ELI 380 ECG replacement parts parts (limited warranty coverage)**	
Replacement AHA lead set	\$155
Battery, rechargeable LI 10.8V (ELI 380 ECG)	\$188
Upper housing assembly	\$368
LCD touch monitor assembly	\$1,872
STS motherboard assembly	\$2,028
Loaner cost***	
ELI 280 ECG	\$361
ELI 380 ECG	\$464

Visit www.welchallyn.com/service to learn more about our service and training offerings, and calculate your potential cost savings.

*Pricing for 2019 only

**While we recommend adhering to manufacturer recommendations in the service manual, replacement intervals may be influenced by internal protocols or guidance from the customer's biomed staff. Prices do not reflect contract discounts that may apply.

***Current pricing subject to change

