MACRA represents a shift away from traditional fee-for-service measurements, focusing instead on value and outcomes.

Participants will fall into one of two tracks: Alternative Payment Model (APM) or Merit-Based Payment System (MIPS).

**APM**
Alternative Payment Model

- **Estimated participation:** 5-12%¹
- **Requirements:** To qualify for this track, physicians must participate in an advanced APM entity, a payment model with a specific amount of downside financial risk.
  - Must meet certain thresholds for revenue at risk, or a patient count tied to one of several qualifying downside risk models²

**MIPS**
Merit-Based Payment System

- **Estimated participation:** 88-95%¹
- **Requirements:** Default track for practices not meeting APM track requirements
  - Must bill Medicare more than $30,000 annually
  - Must provide care to more than 100 Medicare patients

**Impact**

- APM participants will qualify for an annual bonus of 5% of Part B professional services payments from 2019-2024.
  - Participants will receive higher updates to fee-for-service Medicare rates than MIPS participants.
  - Given the stringent requirements, CMS expects most providers will NOT qualify for the APM track.
- MIPS participants will be measured on a sliding scale of bonuses and penalties ranging from 4% in 2019 to 9% starting in 2022.

¹ Health Care Industry Committee, The Advisory Board Company, Medicare Access and CHIP Reauthorization Act (MACRA), 2016
The Medicare Access and CHIP Reauthorization Act (MACRA) is federal legislation that was signed into law in 2015 establishing new ways to pay physicians for caring for Medicare beneficiaries. Starting in 2017, Medicare providers will be measured against MACRA’s Quality Payment Program. **These new requirements will impact reimbursement in 2019.**¹

Approximately **88-95% of participants** will fall into the MIPS track within MACRA.

MIPS combines parts of existing quality and value programs into one comprehensive merit-based payment system. Providers under MIPS will be measured on:

- Quality of care
- Clinical improvement activities
- Advancing care information through EHR use
- Cost/resource use

(italicized text)

1 Health Care Industry Committee, The Advisory Board Company, Medicare Access and CHIP Reauthorization Act (MACRA), 2016
2 Report up to six quality measures, including an outcome measure, for a minimum of 90 days. Learn more at https://qpp.cms.gov/measures/performance.
3 Attest that you completed up to 4 improvement activities for a minimum of 90 days. Learn more at https://qpp.cms.gov/measures/performance.
4 Fulfill the five required measures (optionally up to nine) for a minimum of 90 days. Learn more at https://qpp.cms.gov/measures/performance.
Here are just a few ways Welch Allyn solutions can help you comply with MIPS requirements.

<table>
<thead>
<tr>
<th>Welch Allyn Product</th>
<th>MIPS Category</th>
<th>MIPS Measurements</th>
<th>How Can We Help?</th>
</tr>
</thead>
<tbody>
<tr>
<td>RetinaVue™ Network</td>
<td>Quality</td>
<td>Diabetes: Eye Exam, DM-7 (NQF 0055)</td>
<td>Achieve patient compliance rates of up to 90% for diabetic retinal (eye) exams in just 12 months¹.</td>
</tr>
<tr>
<td>Welch Allyn Home™ Hypertension Program</td>
<td>Quality</td>
<td>Controlling Blood Pressure, HTN-2 (NQF 0018), Hypertension: Improvement in Blood Pressure, Adult Kidney Disease: Blood Pressure Management</td>
<td>SureBP™ technology to help monitor and manage hypertension in the home, including full connectivity back to the practice, which can help get patients to target blood pressure.</td>
</tr>
<tr>
<td>Connex® Spot Monitor</td>
<td>Quality</td>
<td>Hypertension: Improvement in Blood Pressure, Controlling High Blood Pressure, HTN-2 (NQF 0018), Preventative Care and Screening: Screening for High Blood Pressure and Follow-up Documented, Adult Kidney Disease: Blood Pressure Management</td>
<td>SureBP technology and blood pressure averaging can help providers improve performance by:</td>
</tr>
<tr>
<td>ABPM 7100 Ambulatory Blood Pressure Monitor</td>
<td>Quality</td>
<td>Hypertension: Improvement in Blood Pressure, Controlling Blood Pressure, HTN-2 (NQF 0018)</td>
<td>24-hour blood pressure monitor designed to help avoid the effects of white coat hypertension, take accurate sleep readings and tailor drug therapy regimes to your individual patient’s needs.</td>
</tr>
<tr>
<td>SpiroPerfect® PC-Based Spirometer</td>
<td>Quality</td>
<td>Medication Management for People with Asthma (NQF: 1799), Use of Spirometry Testing in the Assessment and Diagnosis of COPD (NQF: 0091)</td>
<td>Fast, reliable pre- and post-bronchodilator, FVC, SVC and MVV testing with automatic interpretation and reversibility analysis.</td>
</tr>
</tbody>
</table>

Use of product or service **MEETS** criteria | Use of product or service **SUPPORTS PROGRESS** toward criteria

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Contact your Welch Allyn representative to get started today.