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Welch Allyn EHR Prep-Select Services

Let Welch Allyn help you prepare.

The new government economic stimulus package has provided significant financial incentives for physician practices to purchase and implement an Electronic Health Record (EHR). However, the high costs, time and complexity associated with outfitting your practice with an EHR can be daunting, and may seem challenging for your budget. The prospect of redesigning your office workflow to adapt to electronic health can muster feelings of uncertainty. You know that moving to an EHR has the potential to be the most financially lucrative investment you'll ever make, but you just *don't know* who to go to for advice, or *where to start*!?

Why not start with Welch Allyn's EHR Prep-Select Program!

www.welchallyn.com/ehrselect

WelchAllyn[®]

Advancing Frontline Care[™]

The Welch Allyn EHR Prep-Select Program

Welch Allyn is one of the most trusted names in healthcare, providing sophisticated products, services and support to physicians. With over ten years experience in working with electronic health records companies, Welch Allyn is considered an industry leader in device connectivity with device integrations to over seventy EHR vendors. To supplement its deep understanding of the EHR market, Welch Allyn has brought together leading expert consultants in EHR preparation and selection to deliver our program. Our trusted experts will work to show you how to prepare for and select the EHR that's right for **YOU**.

Many organizations offer EHR selection tools that are too simplistic or hopelessly complex and focus almost exclusively on EHR selection and product comparisons. Most offerings lack the essential component of preparing your office for a paperless technology driven environment, which leads to either a sub-optimal product selection or an unsuccessful product implementation.

The Welch Allyn solution will help thoroughly prepare your office for a smooth transition to an electronic health record and increase the probability of selecting the *optimal EHR vendor to maximize your performance*. We will show you how to shorten your time to break even and to ensure an *increased return on investment*.

Why struggle with such a complex project that risks causing more harm than good for you, your staff and your valued patients? Put Welch Allyn's EHR Preparation and Selection experts to work for you!

We have developed three (3) flexible service offerings designed to fit your practice's unique needs (and budget).

OPTION 1 | EHR PREP-SELECT

A high-value/low cost "learn how to do-it-yourself" program designed to guide any customer through a complex EHR preparation and selection process.

The program is organized into a comprehensive 10-step/40-assignment project plan that is easy to manage and execute. The program content in its entirety is integrated into a unique web portal that contains electronic worksheets, templates, surveys and tables designed to streamline data entry, data analysis, project tasks and vendor communication.

- Includes 4-hours of consulting with an experienced industry expert to assist each client in planning and organizing their unique project.

OPTION 2 | EHR PREP-SELECT "PLUS"

Some Prep-Select clients may uncover the need for additional consulting time to augment the internal resources required to complete an EHR selection project.

In such circumstances, Welch Allyn offers "Prep-Select Plus," ad-hoc consulting bundles, in half- and full-day increments. The extra hours can be used to supplement an unexpected staffing shortfall, or simply to break through a particularly difficult project issue.

Whatever the circumstance, Prep-Select Plus provides a flexible and affordable means to overcome unexpected project obstacles in a timely manner.

OPTION 3 | EHR PREP-SELECT "PREMIER"

Some physician practices recognize that they do not have the time nor expertise to manage an EHR preparation and selection project without assistance. With Welch Allyn's "Prep-Select Premier" offering, our expert consultants roll up their sleeves and work side-by-side with your internal team from start-to-finish. We'll continue to leverage the efficiencies enabled through our program content structure and on-line web tools, but Welch Allyn consultants will function as the primary project manager for the preparation and selection process.

For more information, please visit us online at www.welchallyn.com/ehrselect