



Advancing Frontline Care™

6 May, 2009

Dear Welch Allyn AED20 and PIC Customer,

I am pleased to be able to inform you that we have now completed the final stage of the transition of the AED 20 and PIC defibrillation business to Zoll. The purpose of this letter is to advise you who you need to contact for the different aspects of the business.

On **Monday, April 27, 2009**, Welch Allyn transferred the **AED20 and PIC supplies / accessories** product lines to ZOLL Medical. This arrangement will provide you with access to critical supplies / accessories for the continued support of existing AED20 and PIC products. You can now order AED20 and PIC supplies / accessories from:

ZOLL Medical UK Ltd.

Contact: Mikaela Short

E-mail: mshort@zoll.com

Telephone: 01928 595162

FAX: 01928 595161

On **Monday, March 30, 2009**, Welch Allyn transferred the AED 10, AED 20 and PIC technical support and repair service to Zoll Medical UK Ltd. To arrange for technical support of your Welch Allyn defibrillator, please contact ZOLL at the address listed below:

ZOLL Medical UK Ltd.

Contact: Christine Grace

E-mail: cgrace@zoll.com

Telephone: 01928 595188

FAX: 01928 595161

If you are authorised to carry out repairs on AED 20 and PIC defibrillators repair parts are obtainable from:

CRS Medical GmbH

Ringstrasse 2

35614 Asslar, Germany

Email: wa-support@crs-medical.com

Telephone: +49 -6441-38331-153

FAX: +49 -6441-38331-230



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The transfer of AED 20 and PIC accessories spare and repair parts does not affect the Welch Allyn AED10. The AED10 will remain our premier automated external defibrillator product available to frontline care customers on a global basis. Please continue to contact Welch Allyn for AED10 product, supplies and accessories. However, please contact Zoll Medical UK Ltd for AED 10 Technical Service.

ZOLL Medical is one of the largest external defibrillator manufacturers in the world. Headquartered in Chelmsford, MA, they have been the industry's most reliable and stable provider of resuscitation products for 30 years, and they offer a full line of defibrillation and resuscitation products globally. We are confident this transfer to ZOLL Medical will serve your current and future defibrillation product needs and I thank you for your support.

Yours Sincerely,

A handwritten signature in black ink, appearing to read "John Morrish".

John Morrish
Vice President
Welch Allyn UK Ltd