



Advancing Frontline Care™

June 4, 2009

Dear Welch Allyn AED20 and PIC Customer,

Recently, Welch Allyn completed the transfer of our **AED20 and PIC accessories** product lines to ZOLL Medical. A list of available accessories for your AED20 and PIC devices is provided for your convenience. In addition, we have completed the transfer of our **technical service / repair operations** to ZOLL for all Welch Allyn AED10, AED20 and PIC devices.

To order AED20 / PIC accessories or to arrange technical support of your Welch Allyn defibrillation product, please call the regional offices listed below:

**Germany and Austria:**

**ZOLL Medical Deutschland GmbH**

**Customer Service Contact:** Frau Klein

Email: [info@zollmedical.de](mailto:info@zollmedical.de)

Tel: + 49 (0)2236 87 87 – 0

FAX: + 49 (0)2236 87 87 – 77

**Technical Support Contact:** CRS Medical GmbH

Email: [wa-support@crs-medical.com](mailto:wa-support@crs-medical.com)

Tel: +49-6441-38331-152

Fax: +49-6441-38331-230

**The Netherlands:**

**ZOLL International Holding BV**

**Customer Service Contact:** Henri Maillé

Email: [hmaille@zoll.nl](mailto:hmaille@zoll.nl)

Tel: +31 (0) 481 366410

FAX: +31 (0) 481 366411

**Technical Support Contact:** CRS Medical GmbH

Email: [wa-support@crs-medical.com](mailto:wa-support@crs-medical.com)

Tel - national: +49-6441-38331-152

Tel – int'l: +49-6441-38331-153

Fax: +49-6441-38331-230

*\* Note: distributors without previous ZOLL purchases may require completion / approval of a New Distributor Account Application.*

This arrangement will provide you with continued support for your Welch Allyn defibrillator. **The transfer does not affect the purchase of new Welch Allyn AED10 devices.** Continue to contact Welch Allyn for AED10 devices, supplies and accessories.

ZOLL Medical is one of the largest external defibrillator manufacturers in the world. Headquartered in Chelmsford, MA, they have been the industry's most reliable and stable provider of resuscitation products for 30 years, and they offer a full line of defibrillation and resuscitation products globally.



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We are confident this transfer to ZOLL Medical will serve your current and future defibrillation product needs and I thank you for your support.

Sincerely,

A handwritten signature in black ink, appearing to read "James P. Fee Jr.", written over a thin horizontal line.

James P. Fee Jr.  
Vice President & General Manager, Defibrillation  
Welch Alllyn Inc.