



For More Information Contact:

Jamie Arnold, APR

Public Relations Manager

315.685.4599

jamie.arnold@welchallyn.com

Bluetooth® Wireless Connectivity Now Available Between Welch Allyn® Vital Signs Monitors and Health o meter® Professional Scales

Solution is the market's only wireless system for Welch Allyn products that is also compatible with the hundreds of thousands of Health o meter® Professional scales already in use

Skaneateles Falls, NY, March 16, 2014—[Welch Allyn](#), a leading medical diagnostic device company that delivers pragmatic innovation at the point of care, today announced that a new Bluetooth® wireless connectivity solution is now available for select vital signs monitors to interface with [Health o meter® Professional](#) digital scales. Expanding on existing connectivity solutions with Health o meter® Professional scales, this new wireless solution utilizes Bluetooth technology to transmit weight, height, and Body Mass Index (BMI) data from the scale to the vital signs monitor. This Bluetooth solution is the market's only wireless system for Welch Allyn products that is also compatible with the hundreds of thousands of Health o meter® Professional scales already in use in the market; there is no need for facilities to purchase new scales to upgrade to wireless capabilities.

Welch Allyn partnered with Health o meter® Professional Scales to provide medical facilities the benefits of connecting their vital signs monitor to their patient scales. Communication between a vital signs monitor and scale improves workflow and patient safety by allowing for automated data transmission and reducing the risk of manual data entry errors. With this new solution, users have the option of connecting their scales via USB cables or wirelessly to eliminate cables and cords. Utilizing Class I Bluetooth technology, this is the ideal wireless solution offering a highly-secure network helping to protect confidential patient information during transmission over a range of up to 100 meters (330 feet), depending on office configuration.

Connecting vital signs monitoring devices via the Bluetooth system allows the Welch Allyn device to interface directly with virtually all of Health o meter® Professional scales, which includes the market's largest offering of wireless and EMR capable scales. Health o meter® Professional is the market leader and fastest growing brand of medical scales in North America. Their comprehensive line of professional scales includes low and high capacity stand-on scales, wheelchair, chair, neonatal, pediatric, veterinary and home healthcare scales.

Ken Harris, Vice President of Sales and Marketing for Health o meter® Professional Scales states, “We’re proud that we have been able to develop a Bluetooth solution that meets the most rigorous requirements for our customers and is compatible not only with our new scales, but also all the EMR-compatible scales our customers have already invested in.”

Device connectivity is vital for a healthcare facility’s workflow, patient safety, and EMR compliance efforts. Together, Welch Allyn and Health o meter® Professional Scales are offering solutions to benefit customers and their patients. Health o meter® Professional products and the new Bluetooth wireless solution are available where Welch Allyn devices are sold. For more information, visit www.welchallyn.com or www.homscales.com.

About Welch Allyn, Inc.

Welch Allyn provides innovative solutions to help reduce risk and improve patient safety, satisfaction and outcomes in a variety of clinical settings through a complete range of EMR-interfaced vital signs and cardiac monitoring diagnostic solutions, physical diagnosis instruments, and infection control products. The company specializes in helping doctors, nurses and other frontline providers across the globe streamline workflow by developing cutting edge products that enable immediate access to accurate patient data. A leading global healthcare company founded in 1915 and headquartered in Skaneateles Falls, N.Y. (USA), Welch Allyn is a family-owned business that employs nearly 2,600 employees in 26 different countries. More information about Welch Allyn and its complete line of connected products and solutions may be found at www.welchallyn.com. Like us on [Facebook](#) and follow us on [Twitter](#) and [LinkedIn](#).

About Pelstar LLC/Health o meter® Professional Scales

Health o meter® Professional is the healthcare industry's leading scale brand since 1919 and provides superior quality, innovative designs and exceptional customer service. Health o meter® Professional products are ideal for any healthcare setting. Health o meter® Professional scales are manufactured by Pelstar, LLC, a certified ISO 13485 company. The company has shipped more than 15 million professional scales and is committed to offering its customers premium quality scales at the right price. To learn more about Health o meter® Professional products visit their website, www.homscales.com or their Facebook page www.facebook.com/healthometerprofessionalscales. Visitors can also learn about healthcare reform news, industry reports and product updates on the Health o meter® Professional blog www.homscales.com/blog/.